

30-Up Club GENERAL MEETING



April 28th, 2018

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30 UP CLUB GENERAL MEETING

April 28th, 2018 6:00 p.m.
22 Dorchester Ave. Etobicoke

AGENDA

- 6:00 pm. 1. **Call to order.** Marjorie
Please Turn Off Cell Phones
A reminder that this meeting is being recorded
- 6:05 2. **Roll call of Officers.** Michelle
3. **Adoption of Agenda**
- 6:10 4. **Draft Minutes:** April 29th, 2017 General Meeting.
5. **Auditor's Reports:** Chaplin & Co.
Receipt/discussion of Year-end Financial Statements
- 6:20 6. **Appointment of Auditors for 2018.**
Directors' Reports
- | | | |
|-----|--------------------|-------------------|
| (a) | Treasurer | Carol Dimillo |
| (b) | Vice Treasurer | Joanne Pritchard |
| (c) | Membership | Peter van Tol |
| (d) | Web & Marketing | Tom Berend |
| (e) | Entertainment | Justin White |
| (f) | Social Host | Vivianne Schinkel |
| (g) | Editor | Peter Lee |
| (h) | Secretary | Michelle Strom |
| (i) | Vice President | John Primeau |
| (j) | President/Goodwill | Marjorie White |
- 6:40 7. **Standing Committee Report:**
Pat Sclocco and Ruth Dyson
- 6:45 8. **Elections – Chair of the Elections Committee,**
- 6:50 9. **New Business**
- 7:00 10. **Adjournment**

30-Up Club

Minutes of General Meeting
held at 22 Dorchester Avenue, Etobicoke
April 29th, 2017

- 5 pm. 1. **Marjorie White, Presiding**
Call to order. Marjorie
52 Members recorded and a quorum declared present.
2. **Roll call of Officers.**
Board Members in attendance were:
- | | |
|-------------------|-------------------|
| President | Marjorie White |
| Vice President | John Primeau |
| Secretary | Michelle Strom |
| Treasurer | Eva Liu |
| Vice Treasurer | Joanne Pritchard |
| Newsletter Editor | Peter Lee |
| Membership | Peter van Tol |
| Web & Marketing | Tom Berend |
| Entertainment | Justin White |
| Social Host | Vivianne Schinkel |
- Standing Committee Members in attendance were: Pat Sclocco & Ruth Dyson.
- Before commencing the formal meeting, Marjorie White made introductory remarks

3 Agenda

Motion That the Agenda be adopted as presented.
Moved by Cathy Primeau; Seconded by Vivianne Schinkel. Carried

4 Minutes of Last Meeting

Motion: That the minutes of the April 30, 2016 meeting be accepted.
Moved by Peter Lee; seconded by Peter van Tol. Carried.

5. Auditor's Report

Gail Bergman, from Chaplin & Co, the auditors was introduced.
The reading of the Auditor's report was dispensed with. The floor was opened for questions of the Auditor. No questions were posed and a Motion to accept the Financial Statements was made by Vivianne Schinkel; seconded by Carol Laimer. Carried.

Reappointment of Auditors Motions: That Chaplin & Co be reappointed Auditors for the upcoming year. Moved: Michelle Strom, Seconded: Joanne Pritchard. Carried

6. and 7. Reports

Motion: that the written Directors' reports and the Standing Committee reports be accepted as distributed.
Moved by Jim Moody; Seconded by Vassa Van Tol. Carried

Questions and Answers and discussions followed. These included:

- Why do we eat late, and can we accommodate vegetarian, or food intolerances. It was pointed out that the buffet was not meant to be a full dinner but that we would consult with Teresa to determine if there was a way to satisfy members with special food needs.
- Why do we have line dances? The policy on line dances (no more than 3 dances, 3 times per evening) was disclosed and the member advised that there was a balance between dances and line dancing that seemed to satisfy most members.
- What is happening with our lease? Marjorie and Michelle have met with the landlord and had positive discussions for an extension. John Anderson had comments and questions about the early history of the Club and he was put in contact with people who might assist him gather his research.
- Gratitude was expressed for the work that the Board does in making 30-Up a joy to visit.

8. Election of Officers

There being one nominee for each board position, the incumbent, for each board position (except Treasurer), all of the current board members were acclaimed for a new term. Carol Dimillo was acclaimed as Treasurer.

9. New Business: None

10. Correspondence: None

11. Motion to Adjourn

THE MEETING ADJOURNED AT 5:45 p.m.

DIRECTOR'S REPORTS for the April 28th, 2018 GM.

6a. Treasurer Report See Financial Report Message

Carol Dimillo
Treasurer

6b. Vice-Treasurer's Report See Financial Report Message

Joanne Pritchard
Vice-Treasurer

Financial Report – Michelle Strom, Carol Dimillo, Joanne Pritchard
The handling of the finances of the Club is a co-operative effort as there is work required each dance day/night as well as banking, bookkeeping, budgeting, reporting and other tasks. We aim to operate the Club on a break-even basis, so little changes can mean a lot to our financial health. For the year ended October 31, 2017, we had a profit of \$7,448 compared to \$11,047 the prior year.

Our new lease, which commenced July 1, 2017, increased our costs for the second half of the year, and will have a higher impact on our bottom-line for 2018. Cleaning, and waste removal costs also increased. Our hall rental income dropped back to a level seen two year's ago—last year we had a renter who used our space for lunchtime yoga sessions while their own premises were being renovated.

While we currently have sufficient cash reserves to operate the Club, it was considered prudent to increase entrance prices in anticipation of further cost increases in 2018 effective January 1st.

6c. Membership Report

Previous AGM as of April 29, 2017	329
Members who didn't renew	(57)
New members	80

Current Total as of March 9, 2018	352

Peter van Tol
Membership Director

6d. Website and Marketing

About 1,400 Email go out every week, and the content is immediately posted to our website, keeping it fresh. Our Facebook page has 530 followers, thanks to Carol Laimer's efforts.

Social media depends on people telling each other about our club. Help us out – forward our emails to friends, post a photo on Facebook, and most importantly, BRING YOUR FRIENDS TO THE CLUB.

Tom Berend
Web & Marketing

6e. Entertainment

1 THEMES

We continue to try to make the theme nights enjoyable and a draw for those wanting a change from our regular great nights' dancing. "Soft" nights give the opportunity for a theme and door prizes, and then about once a month we have a theme that requires enhanced art around the Club, a larger amount of theme music, and the opportunity for people to dress to the theme if they wish.

Most of all, I should mention the spectacular, and as usual, well attended,

New Year's Eve dance, and the July 1 dances that give the opportunity for a truly multicultural group of Members to celebrate our country.

2 RESERVATIONS

The latest iteration to the very popular Reservation System saw us change to bookings being at a certain table not a specific seat. This seemed to go down well with Members, and we thank people for being so willing to adapt.

On a personal matter, I should thank the many who were kind as I prepared for and recovered from a minor operation. I experienced firsthand the joy of being a member of a caring community of dancers.

Justin
Entertainment

6f. Social Host

I have met so many caring members of the club. It has been exciting to welcoming new members over the last year. I look forward to greeting everyone and get quite a thrill when members come up to me to say "I didn't receive my hug today". It warms my heart that so many have embraced my overzealous hugs.

The Dance Host program is a resounding success with up to 20 - 25 ladies signing up to dance with our dashing dance hosts. This program has encouraged more single ladies to attend the Friday and Saturday night dances knowing that they will not be just sitting and watching other ladies dance. On special nights when we have dance groups, we hire 2 and sometimes 3 dance hosts, of various talents, to whirl all the single ladies; they keep them very busy. And as a bonus, the hosts are enjoying themselves as well. They also encourage new dancers by helping them with their steps and making them feel more comfortable on the floor, which in turn entices them to return. Dance Hosts try to make sure that each lady enjoys 3 dances which gives our dance hosts lots of exercise, it's a good thing they enjoy all dancing.

Vivianne Schinkel
Social Host

6g. Editor

I would like to salute all of our past, present and future volunteers who have invested in our 30-Up Club to make it socially rewarding and the most danceable club in the GTA. We all cover each others portfolios to make our positions practical and workable. My portfolio includes writing articles and creating artwork and Graphics, for the Newsletter, Christmas and New-years tickets, posters and ads for the club. Beyond my regular duties: I also reach out with graphics to support our teachers and Yorkie and I, decorate the hall to help the Entertainment Director. Over Reaching further, I volunteer as: a Photographer and volunteer as a Tea Dance DJ going into year 7 to support and keep the 30-Up Tuesday afternoon Tea Dance alive and bring more interesting music to entertain our dancers at our relaxing joyful afternoon dance.

Peter Lee
Editor

6h. Secretary's Report See Financial report

Michelle Strom
Secretary

6i. Vice President Report

This will be my "Umth" year on the 30UP Board and if elected again my 9th year as Vice President. I have been the Secretary, and Editor prior to Vice

President. As the Vice President, I have been busy on a number of fronts:: managing and restocking the bar, chairing the Board meetings, General maintenance of the Club as required, and last but not least have been doing some dancing.

The 30UP Club is a wonderful facility and as Vice President I will continue to work with the Board of Directors and all the Club Members to deal effectively with the issues and operations of the Club to make it even better. I want to thank the Board Members, the kitchen and bar workers and most of all the Members for their continued support.

John Primeau
Vice President

6j. PRESIDENT'S REPORT

1. PARTICIPATION IN MAKING THE CLUB WORK

As every year, I must pay tribute to those working on the Club's Executive. It is very encouraging to continue to have such a positive, friendly, creative and hardworking team over the years, and to see that we again have a full slate of candidates in advance of the General Meeting. Whether or not others also run for these positions, we should be very grateful that so many people are willing to offer to participate in running the Club and to their spouses for sharing them.

2. FINANCES, FEES & QUALITY

We have had another good year financially, but with the signing of a new lease we have had to raise admission prices by \$1 a person.

Our attendance numbers and rentals are steady or better, and this helps us keep fee increases to a minimum. We have just endured a winter in which we seemed to have bad weather on many weekends, which has affected the Friday and Saturday dances – as well as the excellent Sunday dances run by Yuli and Haida. Unfortunately, the weather was poor enough to take the edge off attendance at some of our most popular theme nights, but people seemed to enjoy the extra room on the dance floor!

3. TEA DANCE

Our Tea Dance numbers have continued to be strong, and contribute to the bottom line. As I reported last year: Joanne is to be congratulated (again). It is so good that we are able to offer FIVE great dances each week, with Friday and Saturday dances, two Sunday dances, and the Tea dance.

4. THE TEACHERS

The number of Teachers using the Club continues to rise. I believe that if we have a dance club, there should always be dancing going on – and except during the night, there isn't much time when the floor is empty.

5. A FRIENDLY CLUB

Our Membership numbers are rising, and I believe that this is in large part due to the positive welcome we accord to newcomers. We strive to be the dance location of choice, and this is a group effort!

Marjorie White
President

6k. Standing Committee Members

When the Club was re-decorated in 2013 and the decision was made to move away from the out dated printed wipeable oilcloth on the tables to the more classy washable tablecloths and squares, I took on the job of changing the soiled table linens and washing them. At that time it amounted to 15 - 20 pieces of laundry per week which I found to be quite manageable. Since that time, the number of soiled pieces per week, has doubled, so I now launder all of the burgundy squares, the Rectangular cloths and the large ovals.

To help keep the Kitchen running in the normal efficient way that it does, I purchase supplies that are needed such as cutlery, mugs and the usual dishwasher detergent and rinse agent. When the chairs are soiled, I spot clean them. The bench next to the side back door has been damaged. Fiorino has volunteered to do the heavy part of the work and I will replace that part of the upholstery fabric.

In a busy place like the 30 UP Club, there are always repairs in progress.

Ruth Dyson
Standing Committee Member

I have continued to offer valued advice and help organize decorations, linen and maintain our storage needs available to us at the 30-Up Club.

Pat Sclocco
Standing Committee Member

		October 31	
		2017	2016
Assets	Notes		
Current			
Cash		\$ 60,935	\$ 39,554
Accrued interest receivable		481	4,049
Accounts receivable		7,059	8,656
Inventory		1,281	1,221
Short-term investments	2	-	110,935
Prepaid expenses and rent deposit		5,221	4,769
		<u>74,977</u>	<u>169,184</u>
Long-term investments	2	116,195	-
Capital assets	3	10,907	14,634
		<u>\$ 202,079</u>	<u>\$ 183,818</u>
Liabilities			
Current			
Accounts payable and accrued liabilities		\$ 16,644	\$ 6,870
Sales tax payable		5,688	5,083
Customer deposits		1,549	1,115
		<u>23,881</u>	<u>13,068</u>
Members' equity			
Net assets		<u>178,198</u>	<u>170,750</u>
		<u>\$ 202,079</u>	<u>\$ 183,818</u>

See accompanying notes

Approved on behalf of the board of
30 Up Club Inc.:

Marjorie White, President

Michelle Strom, Secretary



	Year ended October 31	
	2017	2016
Revenue		
Door attendance	\$ 177,775	\$ 168,262
Rent - hall	76,857	80,516
Memberships	15,580	13,452
Bar service	13,062	11,716
New Year's party	9,195	10,619
Christmas party	-	6,078
Interest	1,690	1,815
Miscellaneous	198	1,175
	<u>294,357</u>	<u>293,633</u>
Expenses		
Amortization	3,727	5,409
Beer, liquor permits and licenses	9,429	8,693
Christmas party	-	3,322
Cleaning	14,991	11,775
Disc jockey and entertainment	49,707	48,517
Floor workers	36,602	33,599
Food and catering	57,915	52,407
Insurance	4,575	4,594
Miscellaneous	264	198
New Year's party	6,961	7,340
Office and general	1,646	1,696
Professional fees	5,000	5,000
Realty taxes	20,118	20,037
Rent	54,300	52,490
Repairs and maintenance	4,103	7,870
Security system	709	642
Soft drinks	265	188
Telephone	573	633
Travel	632	651
Utilities	15,392	17,525
	<u>286,909</u>	<u>282,586</u>
Excess of revenue over expenses	7,448	11,047
Net assets, beginning of year	170,750	159,703
Net assets, end of year	<u>\$ 178,198</u>	<u>\$ 170,750</u>

See accompanying notes

